

NASH COUNTY SUMMARY – 2008

	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT
OUTPUT	\$528,928,154	\$114,332,499	\$149,764,663	1.4993	\$793,025,315
LABOR INCOME	\$274,605,871	\$39,853,813	\$46,846,579	1.3157	\$361,306,263
EMPLOYMENT	5,696	1,248	1,502	1.4829	8,446
TOTAL IMPACT OF HEALTH CARE INDUSTRY — LOCAL RETAIL SALES					\$148,710,306
MEDICAID EXPENDITURES					\$103,829,945
NUMBER OF MEDICAID ELIGIBLE					20,371
FEDERAL TRANSFER PAYMENTS					\$475,516,000

- In 2008 it is estimated that Nash County's health care industries produced over \$528 million in direct output revenue and contributed an additional \$264 million (indirect and induced) in health care goods and services for a total dollar output value that can be attributed to health care industries of \$793 million. The Output multiplier (1.4993) shows that for every \$1 in revenue produced by health care industries and additional \$0.49 was generated in the county's economy.
- Health care industries paid in wages and benefits to its employees over \$274 million (direct) and contributed an additional \$86 million (indirect and induced) for a total labor income that can be attributed to health care industries of \$361 million. The Labor Income multiplier (1.3157) shows that for every \$1 paid in wages/benefits paid to health care industry employees produced an additional \$0.31 in other wages/benefits throughout the county.
- In 2008 health care industries employed an estimated 5,696 (direct) and generated an additional 2,750 (indirect and induced) full/part time workers for a total work force that can be attributed to health care industries of 8,446. The Employment multiplier (1.4829) shows that for every 1 worker employed in the health care industry, an additional 0.48 workers are employed in the county's work force.
- In 2008, county total personal income and gross retail sales data show that approximately 41% of personal income generated was spent in local retail stores. Using this retail sales capture ratio of 41% it is estimated that the \$361 million paid to health care and support employees generated over \$148 million in local retail sales. Not all retail sales are taxed by the state or local governments. However, one can assume that much of the \$148 million generated by retail sales would be subject to both state and county taxes – generating additional revenue.

NASH**2008**

Population	93,674
Area Sq. Miles	540
Persons per square mile	173
Number Employed	55,654
Unemployment Rate	7.7%
# of Industries	194
# of Households	37,799
Per Capita Income	\$32,971
Median Household Income	\$44,719
Total Personal Income	\$3,088,539,000
Gross County Retail Sales	\$1,271,214,000
Local Retail Sales Capture Ratio	41.16%
Federal Medical Transfer Payments	\$475,516,000
Number of Medicaid Eligibles	20,371
Medicaid Expenditures	\$103,829,945

HEALTH SECTOR	DIRECT IMPACT	INDIRECT IMPACT	INDUCED IMPACT	TYPE SAM MULTIPLIER	TOTAL IMPACT	ESTIMATED RETAIL SALES GENERATED
Pharmacies, Health and Personal Care Stores						
Output	\$29,329,480	\$3,712,115	\$6,851,308	1.3602	\$39,892,903	
Labor Income	\$13,379,490	\$1,135,959	\$2,159,503	1.2463	\$16,674,952	\$6,863,256
Employment	398	33	69	1.2552	500	
Home Health Care Services						
Output	\$27,682,270	\$3,335,797	\$7,923,192	1.4067	\$38,941,258	
Labor Income	\$14,968,468	\$1,240,108	\$2,418,979	1.2445	\$18,627,555	\$7,666,929
Employment	842	42	79	1.1443	963	
Physicians, Dentists, other Health Professionals						
Output	\$191,671,040	\$24,181,985	\$56,420,096	1.4205	\$272,273,121	
Labor Income	\$107,631,344	\$8,183,965	\$17,280,966	1.2366	\$133,096,274	\$54,781,192
Employment	1,629	270	566	1.5129	2,465	
Ambulatory and Outpatient Health Care Services						
Output	\$11,595,337	\$2,126,724	\$2,133,901	1.3674	\$15,855,962	
Labor Income	\$3,633,189	\$765,004	\$656,572	1.3913	\$5,054,765	\$2,080,494
Employment	178	26	21	1.2657	225	
Hospitals						
Output	\$234,890,023	\$77,028,895	\$64,896,355	1.6042	\$376,815,273	
Labor Income	\$112,034,344	\$27,179,980	\$20,713,134	1.4275	\$159,927,458	\$65,824,658
Employment	1,745	832	651	1.8495	3,228	
Nursing and Residential Care Facilities						
Output	\$33,760,004	\$3,946,983	\$11,539,811	1.4587	\$49,246,798	
Labor Income	\$22,959,036	\$1,348,797	\$3,617,426	1.2163	\$27,925,259	\$11,493,778
Employment	904	46	116	1.1790	1,065	
TOTAL						
Output	\$528,928,154	\$114,332,499	\$149,764,663	1.4993	\$793,025,315	
Labor Income	\$274,605,871	\$39,853,813	\$46,846,579	1.3157	\$361,306,263	\$148,710,306
Employment	5,696	1,248	1,502	1.4829	8,446	